Renwick Fine Art Services

Enhanced Gallery Services

NYC Art Shuttle

We have two dedicated art trucks back and forth everyday to New York City. The trucks are temperature controlled and have inside heights of 107 inches clear. We run a driver and two experienced art handlers on each truck. Renwick storage customers receive preferential discount rates unmatched in the NYC art services industry. We have a Senior Installer who has a great eye for those special or challenging jobs. We are ready to tackle your art handling requests.

International Shipments

With our own crating department, we are prepared to ship artwork worldwide. We can also recommend cartons by MasterPak. Insurance is available. Just email us your information and we will get you a quote quickly.

SoHo Viewing Room

Our SoHo viewing room is available for discrete viewings or gallery events. Works up to 9 ft by 9 ft can be displayed. It is located at 38 Renwick Street. We are happy to give you a tour by appointment.

Sales Tax Compliance

Renwick has many years of experience helping its gallery storage clients comply with NYC sales tax requirements.

It is important to understand that if the gallery sells to an out of state (or city) client there are very strict procedures to follow. Most importantly it is the gallery that must hire a shipper to send the artwork. (If the client hires the shipper then the shipper becomes the buyer's agent and as soon as they take possession of the artwork in NYC then sales tax is due there!)

The Bill of Lading (BOL) must clearly show the gallery named as shipper, the pickup location and the final destination outside of NYC. That BOL must be carefully retained as sales tax audits occur many years after the event. Renwick's BOL's have been designed to ensure compliance and, using an electronic tablet, are digitally saved to the specific transport job.

Accordingly, when Renwick receives instructions from a gallery to ship a piece we will accept no further instructions from the client with respect to destination. Any request by a client to change the destination will be denied and they will be referred back to the gallery. Renwick will ensure that only the gallery can alter shipping instructions.

As a further enhancement to the services we provide, you can make Renwick your designated shipping agent. Anytime an artwork is sold it is picked up by Renwick and brought back to your storage account at the warehouse in NJ. You provide us with the contact information of the buyer and we contact them to discuss all the shipping options and to provide quotes. When they agree to a quote we arrange for payment and complete the shipment.

Importantly, the gallery will be listed as the billing party and the shipper so the BOL, invoice and the payment will remain on your account and we will simply credit any client payment. Any statement provided to you by us will show an invoice for the shipment and a payment credited from the client and be clearly marked. Of course the gallery is always free to obtain payment directly from the client.

Storage Charges By Artist

Galleries have been increasingly interested in breaking down their storage charges by artist. Renwick has designed a report that shows all your storage charges for the year by each artist in your collection.

Shared Inbox/Texting

Renwick has adopted the software Hiver, a shared inbox management system. With Hiver customers can send all email communications to one address: info@renwickfas.com. There, emails are quickly assigned to the right person and the customer enjoys seamless customer service in a timely manner. Texts to 718-665-2400 are forwarded to the same box so feel free to text.

Customer Satisfaction

Should a problem or concern arise, the customer is encouraged to contact the sales team or the owners themselves: (sales@renwickfas.com, joe@renwickfas.com, jie@renwickfas.com, <a href

Renwick Fine Art Services

- Renwick owns and operates 150,000 square feet of warehouse space in the NYC area.
- Renwick's primary temperature-controlled facility comprises 110,000 SF and was fully renovated in 2010. It offers secure storage in a windowless, stand alone, concrete building 7 miles inland and 150 feet above sea level. Temperature is kept at 70+/- 3 degrees with a 50% relative humidity year around. We experienced no interruption of power or flooding during Sandy.
- We operate a fleet of art transport vehicles suitable for a variety of local and long distance needs including two 48' temperature-controlled, air-ride trailers for large and long distance moves and for transport to art fairs including annually to Miami during Art Basel. We also operate 2 26' temperature controlled trucks and 2 Sprinter vans for quick runs of smaller items.
- We offer worldwide shipping by both air and container and regularly ship to Art Basel, Art Cologne, Hong Kong International Art Fair, Frieze and others.
- Renwick's inventory system allows customers 24 hour online access to their inventory and account/inventory history.
- Other services include art packing, crating, installations, condition reporting, art photography, insurance and appraisals.
- Renwick's facilities and equipment are owned completely <u>debt-free</u> ensuring decades of stable storage and service.
- Renwick is closely held and the principals are available at any time for consultation.
- Finally, Renwick owners are collectors themselves and store their collections in Renwick facilities. Renwick customers' interests are aligned with the owners' interests.